## Message Text

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SUBJECT: SECURITY ASSISTANCE OBJECTIVES AND GUIDELINES FOR

**VENEZUELA** 

REF: STATE 15489

- 1. THE EMBASSY'S ASSESSMENT OF THE NEED FOR, EFFECTIVENESS OF, AND INTERRELATIONSHIP BETWEEN THE VARIOUS ELEMENTS OF THE U.S. SECURITY ASSITANCE PROGRAM IN VENEZUELA PLANNED FOR FY 76-81 IS REFLECTED IN RECENT CASP AND POM SUBMISSIONS. THE FY 76-77 CASP PAPER WAS TRANSMITTED UNDER AIRGRAM A-39 OF MARCH 7, AND THE PROGRAM OBJECTIVES MEMORANDUM SUBMISSION FOR FY 77-81 WAS SENT TO USCINCSO ON JANUARY 17. AMBASSADOR MCCLINTOCK APPROVED BOTH OF THESE DOCUMENTS BEFORE THEY WERE SUBMITTED.
- 2. THE EMBASSY'S VIEW, EXPLAINED IN GREATER DETAIL IN THESE TWO DOCUMENTS, IS THAT AS A CONSEQUENCE OF VENEZUELA'S INCREASED EARNINGS FROM OIL AND ITS LEADERSHIP AMBITIONS IN LATIN AMERICA THERE NOW EXIST EVEN GREATER CHALLENGES AND OPPORTUNITIES FOR U.S. SECURITY INTERESTS IN VENEZUELA. WE HAVE SUGGESTED THAT THE U.S. SEEK NEW FORMS OF COOPERATION AND CONTACT WITH THE VENEZUELAN ARMED FORCES, AND THAT THE U.S. SHOULD ASSURE VENEZUELA THAT A GRADUAL REDUCTION IN FMS DIRECT CREDIT DOES NOT REPRESENT A DECLINING INTEREST IN CLOSE RELATIONS WITH THE VENEZUELAN MILITARY. SECRET

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IN BRIEF, OUR VIEW IS THAT CURRENT ECONOMIC AND POLITICAL

DEVELOPMENTS SUPPORT CONTINUING A U.S. SECURITY ASSISTANCE PROGRAM IN VENEZUELA.

- 3. IN RESPONSE TO THE SPECIFIC QUESTIONS IN PARA 38 (1), THE QUESTION OF THE IMPACT OF SECURITY ASSISTANCE REQUIREMENTS ON OTHER U.S. ECONOMIC ASSISTANCE DOES NOT PERTAIN IN VENEZUELA, SINCE THERE ARE NO U.S. ECONOMIC ASSISTANCE PROGRAMS HERE AT PRESENT. THE EFFECT OF THIRD COUNTRY MILITARY ASSISTANCE TO VENEZUELA ON U.S. ASSISTANCE PROGRAMS IS TWOFOLD. FIRST, THE VENEZUELAN EXPERIENCE WITH THIRD COUNTRY MATERIEL HAS NOT BEEN NOTABLY SUCCESSFUL. FOR EXAMPLE, THE VENEZUELANS HAVE EXPRESSED DISSATISFACTION WITH "MIRAGE" JETS AND AMX-30 TANKS. THIS EXPERIENCE HAS TENDED TO MAKE THE VENEZUELANS LOOK INCREASINGLY TO THE U.S. FOR MATERIEL, BOTH FOR REASONS OF QUALITY AND SUPPORT. SECONDLY, HOWEVER, THIRD COUNTRIES, PARTICULARLY THE U.K., FRANCE, ITALY AND ISRAEL, CONTINUE TO OFFER VENEZUELA FAVORABLE CREDIT TERMS FOR PURCHASE OF THEIR MILITARY EQUIPMENT. THE INABILITY OF THE U.S. TO PROVIDE SUBSTANTIAL FMS DIRECT CREDITS COULD FORCE THE VENEZUELANS, DESPITE THEIR GROWING PREFERENCE FOR U.S. PRODUCTS AND THEIR GOOD REPAYMENT RECORD. TO ACCEPT THE MORE FAVORABLE TERMS OFFERED BY OTHER COUNTRIES.
- 4. THE VENEZUELAN ARMED FORCES ARE SELF-SUFFICIENT IN DEFENSE FIANCE AND PROCUREMENT. HOWEVER, THEY ARE NOT YET SELF-SUFFICIENT IN TOP-LEVEL MANAGEMENT TECHNIQUES AND PROCEDURES. THE VENEUELAN ARMED FORCES THEMSELVES RECOGNIZE THIS DEFICIENCY. THIS IS REFLECTED IN THE VENEZUELAN ARMED FORCES' PLANS FOR REORGANIZATION OF THE U.S. MILITARY GROUP TO INCLUDE MANAGEMENT SPECIALISTS IN KEY AREAS.
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